

Premier contractor is the bark you need for turnaround season

Turnaround Welding Services

With superior craftsmen, a commitment to safety, and quality and production unmatched, Turnaround Welding Services (TWS) voices a powerful bark in industry, serving as a premier contractor to the ammonia, petrochemical, electric/power generation, oil and refining industries.

The company provides a vast array of turnaround services, including pipe welding and fabrication; heaters, boilers, towers and reformers repair or revamp; converter repair or revamp; 24-hour emergency response; shop fabrication and more.

Turnaround Welding Services has the ability to provide services to a wide range of clients with locations throughout the United States and abroad. The company has completed projects in Australia, Panama and Canada, while also performing work on the Gulf Coast, West Coast, East Coast and the Midwest.

"We send our employees to various job-sites across the country, and by doing so, we are able to assure we have adequate craftsmen to perform the work we have been contracted to do," said Mike Underwood, Turnaround Welding's vice president.

Turnaround Welding Services is able to service so many different areas due to its strong management team, including Underwood and President Eddie Garza, its supervision and its solid, qualified work force.

In a time where labor shortage is a major issue in industry, TWS has built such a solid work force by providing its employees competitive wages, health insurance and 401k packages.

"We also maintain a strong work force by allowing employees to be part of our team concept," Underwood said. "We encourage employees to share their experience and ideas with our supervision, which allows growth within our company."

The knowledge and professionalism you need

The services of Turnaround Welding came to the attention of a Gulf Coast chemical company approximately six years ago, according to the facility's plant manager.

"We had a need for specialized alloy welding requirements on our heaters during a critical outage," the plant manager said. "Our maintenance division was familiar with the knowledge and professionalism of the top personnel of Turnaround Welding Services."

"Their excellent repair work and performance was recognized, and we have used them on many other critical jobs, both planned and unplanned."

Turnaround Welding Services has provided welding services for all of the facility's heater needs and has successfully completed some very difficult piping fabrications and installation during unit turnarounds, according to the plant manager.

"Turnaround Welding quickly responded to assist us with heater repair after Hurricane Rita," the plant manager said. "This heater repair was one of the many critical paths to starting the plant back up after the storm."

The plant manager said in addition to Turnaround Welding having an excellent safety record, the company's welding procedures are well-documented.

"They have an excellent success rate on welds and their welding performance has been very consistent over time," he said.

"Turnaround Welding has a quick response time, adapting well to our workload needs. Additionally, they seem to have a low turnover rate of employees, which contributes to the knowledge that they bring into our facility," the plant manager added.

The site has also recommended Turnaround Welding's services to several of



Retubing of an economizer completed by Turnaround Welding Services.

its sister facilities to assist with heater welding needs, the plant manager said.

Superior craftsmen — superior service

Turnaround Welding Services' premier, certified welders operate under ASME code stamps "S" and "U," as well as a National Board "R" stamp, and can perform welding services on all grades of stainless steel, carbon steel, high- and low-temp alloys, as well as exotics such as titanium, monel and inconel.

TWS and its personnel can adapt to the adverse conditions found in turnaround situations and has not only worked well as a team, but with and around other contractors.

To foster the idea of teamwork, Underwood said the company encourages employees to share their experience and ideas on safer and more productive ways to perform tasks.

"Allowing employees to use their own ideas instead of telling an employee how to perform a task gives them the feeling that they are taking part in the success of a project," he said.

TWS' superior service is evident in the company's quality control program, which is aimed to provide clients with a quality job far above industry standards. Through its computer-based program, TWS can track and update progress with welds, vessel repairs, bolt-ups, equipment closures, and more.

A culture of safety

Safety is where many discussions begin because the truth is that safety is the first item clients and potential clients look at. All clients ask for your EMR and OSHA log, then ask for rates and quality statistics. It is a way of life in industry today.

On many projects everyone goes in focusing on safety, but during crunch time, safety may not always be the focus — this is not the case at Turnaround Welding Services.

TWS has made safety a way of life, focusing on safety from the beginning of a project when EMR and OSHA logs are sent in, until its last employee leaves the project. For Turnaround Welding Services, safety is of the highest importance, anywhere, anytime — on the job and off.

Garza said the company has established a strong safety culture through training and through communicating with its employees. TWS has established a safety program in which its employees know they are the most important parts.

"We want all of our employees to understand that their safety and the safety of other contractors is the most important aspect of a project," Garza said. "A project that is not performed safely is not successful, no matter if it is completed under-budget and on time."

No project too big, too small

Turnaround Welding Services — with its years of experience — has developed the ability to adapt to situations presented by clients and their various needs.

It is critical for the company's personnel to adapt to each project to ensure that it is successful.

"The personnel on a small project have to be willing to do many different tasks," Underwood said. "For example, a welder may have to weld, fit and rig the piping or equipment in place to complete the project."

In contrast, Underwood said, on a large project employees have to be willing and able to work with many different crafts.

"Working on larger projects almost always means working around other contractors and crafts in a small area," he said.

Turnaround Welding is not the largest contractor but is one you can count on. TWS strives to out-perform all of its competitors when it comes to safety, quality and production — not when it comes to being the biggest contractor, or one that says it has the capabilities to do all aspects of a turnaround.

TWS knows its place in the industry and strives to excel at what it does. As a premier piping, heaters, boilers, reformers, vessels, towers, and emergency response contractor, TWS can and will continue to provide safe and quality work.

TWS can be the contractor who provides a client with one welder in the middle of the night to the contractor who plans and executes an entire piping, heater, boiler, tower or



A Turnaround Welding team member performs welding returns on a heater.

reformer turnaround. The company has done projects consisting of 10 man-hours to projects totaling more than 200,000 man-hours.

This ability to work on a variety of projects demonstrates TWS' commitment to safe, cost-effective, quality work — no matter how big or small.

"We do not want to be the biggest mechanical contractor where we are just providing bodies to be on the project instead of providing craftsmen that can perform quality work in the safe and productive manner that our clients have become accustomed to," Garza said.

On TWS' agenda for the future is to continue to provide its clients with the same safe, quality and productive services. Garza said that as the company's reputation continues to grow, the challenge will be to continue providing these same services as the demand for them continues to increase.

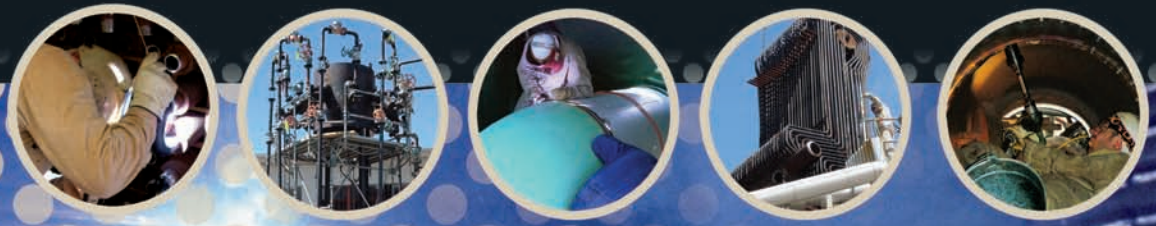
"Our team concept will allow us to meet this challenge because as we grow our employees will be promoted from within, and the culture we have built will be a part of their mind-set due to the work ethic they developed as they've grown within the company," he said.

Let the TWS "bulldogs" show that their bite is just as big as their bark before another contractor bites off more than it can handle on your next turnaround.

For more information, please call (225) 686-7101 or toll free (888) 211-7101, or visit www.turnaroundweldingservices.com. □



A weld overlay inside a reactor performed by Turnaround Welding Services.



It's turnaround season...

Time to call Turnaround Welding Services.

Superior craftsmen. Safety committed. Quality unmatched.

A premier contractor led by an experienced management team, Turnaround Welding Services is making its way to the top of the list at facilities in the ammonia, petrochemical, electric/power generation, oil and refining industries.

- Turnaround Planning & Execution
- QA/QC Planning & Tracking
- Pipe Fabrication & Installation
- Heater & Furnace Repairs & Assemblies
- Boiler Repairs & Assemblies
- Tower & Exchanger Repairs
- Vessel Repairs
- ASME Certification ("S" & "U") and NBIC ("R")
- Emergency Services



Turnaround Welding Services, Inc.

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